



**Press Release**

Paris, July 5th, 2021

## **Lemonway announces three strategic recruitments to support its growth.**

**In order to support its development, structure and improve its IT and compliance processes, Lemonway, Fintech expert for marketplaces, announces three positions within the Tech, Finance and Compliance departments.**

### **Strategic positions in a context of hypergrowth**

**Charles Paillé de Rivière, 35, has been designated Chief Financial Officer.** With a strong background in finance, he first joined the investment bank Merrill Lynch, before becoming a Senior Investment Manager at the specialized fund AnaCap Financial Partners. He then joined BDL Capital Management where he managed European stocks in the financial services sector. He is now in charge of positioning Lemonway towards a successful growth, particularly by structuring the finance division and leading the fundraising needed for Lemonway's development. He replaces Jeremy Ricordeau who has been promoted to Chief Operations Officer.

**Jean-François Guyet, 51, who joined Lemonway as Chief Technology Officer,** has extensive experience in similar positions. He began his career at Thompson and Reuters for 17 years, then held the position of Director of Back Office Development at Ingenico and finally Senior Director of Engineering at Kaptén. With growth in the number of employees, customers and functionalities, his mission today is to automate and scale the several internal technologies and processes.

After ten years in international banking structures, including eight years in Crédit Suisse France, **Nadège Pupier, 35, has been named Chief Compliance & Risk officer** as part of an ambitious plan to strengthen the Compliance and Risk Management unit. She is now in charge of ensuring the relevance and enforcement of compliance rules and analyzing new legal requirements related to lemonway's clients' innovations. A key role given that, like conventional financial players, fintechs are subject to strict compliance regulations.

*"We are delighted to strengthen the Executive Committee led by Antoine Orsini, CEO. These nominations are crucial in the context of hypergrowth in which Lemonway finds itself. They illustrate the importance of the resources we are investing in technology and compliance, in order to guarantee the security and efficiency of our solution and to continue to grow"* says Damien Guermonprez.

To this day, more than 1400 websites and European marketplaces have trusted Lemonway, including 200 crowdfunding platforms. The company has exceeded 3 billion euros of transactions processed in 2020, and aims to reach 5 billion euros of payment flows processed by the end of 2021.

Finally, the fintech, which employs more than 100 people, hopes to recruit 70 employees by 2022 and exceed the 200 milestone by 2024.

## **À propos de Lemonway :**

Lemonway is a pan-European payment institution dedicated to marketplaces, alternative finance platforms and other companies looking for payment processing, wallet management and third-party payment in a KYC/AML - regulated framework. Its payment solution is trusted and used by over 1,400 marketplaces in Europe including 200 crowdfunding platforms. Lemonway self-financed its growth for 10 years and then raised €35M from three VC funds, Breega Capital, Speedinvest and Toscafund Asset Management. Lemonway is approved and regulated by the ACPR and benefits from the "EU financial passport" in 29 countries. The company based in Paris (HQ), London, Madrid, Milano, Hamburg employs 107 people from 17 different nationalities. CB Insights named Lemonway in its 250 FinTech List of the Fastest-Growing FinTech Startups and among the 28 most promising FinTech companies in Payments Processing & Networks at a global level and it is also part of the French Tech 120, the pool of most innovative companies supported by the French Government.

Website: [www.lemonway.com](http://www.lemonway.com)

Twitter: @LemonWay

## **Contact presse Lemonway:**

**Hana Ditta – Agence FARGO**

[hditta@fargo.agency](mailto:hditta@fargo.agency) | + 33 (0)6 16 83 93 77